SEC



**E COMMISSION** 

AUDITED REPORT

**FORM X-17A-5** PART III

**OMB APPROVAL** 

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46379

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the 27 Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REP(	ORT FOR THE PERIOD BEGINNING	G <u>01/01/03</u> MM/DD/YY	AND ENDING _	12/31/03 / / / / / / / / / / / / / / / / / /	
	A. R	EGISTRANT IDENTIF	ICATION		
NAM	IE OF BROKER-DEALER: Baldw	in & Clarke Capital Ma	rkets, Inc.		
				OFFICIAL USE ONLY	
ADD	ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)				
1	.16B South River Road				
		(No. and Street)			
	Bedford	NH		03110	
	(City)	(State)		(Zip Code)	
NAM	IE AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN	REGARD TO THIS	REPORT	
J	John J. Clarke, Jr.	•	( 60	3  )   668  -   4353	
			(A	rea Code—Telephone No.)	
	B. AC	COUNTANT IDENTIF	ICATION		
INDE	PENDENT PUBLIC ACCOUNTANT	whose opinion is contained in	n this Report*		
Mc	Cafferty and Company PC				
	(1)	ame—if individual, state last, first, midd	lle name)		
71	Spit Brook Rd.	Nashua	NH	03060	
(Addre	ess)	(City)	(State)	(Zip Code)	
CHECK ONE:  Certified Public Accountant  Public Accountant		,	PR	OCESSED	
	☐ Accountant not resident in Unite	d States or any of its possessi	ons.	IAR 23 2004 .	
Į.		FOR OFFICIAL USE ONLY		THOWSOID	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained this form are not required to respond unless the form displays a currently valid OMB control number.

#### **OATH OR AFFIRMATION**

ζ ζ	·
I, John J. Clarke, Jr.	, swear (or affirm) that, to the
• • •	al statement and supporting schedules pertaining to the firm of
Baldwin & Clarke Capital Markets	s, Inc. as of
December 31 Page 2003 are true and	correct. I further swear (or affirm) that neither the company
nor any partner, proprietor, principal officer or director has a	any proprietary interest in any account classified soley as that of
a customer, except as follows:	·
	1 1 -
	JA Marlin
	Signature
	Title
Obey//18 M. Coke	Truc
Notary Public	
,	•
This report** contains (check all applicable boxes):	•
(b) Statement of Financial Condition.	
<ul><li>☑ (c) Statement of Income (Loss).</li><li>☑ (d) Statement of Changes in Financial Condition.</li></ul>	
(d) Statement of Changes in Planton Condition.  (e) Statement of Changes in Stockholders' Equity or Particular Condition.	rtners' or Sole Proprietor's Capital.
(f) Statement of Changes in Liabilities Subordinated to (	
(g) Computation of Net Capital	
<ul> <li>(h) Computation for Determination of Reserve Requirem</li> <li>(i) Information Relating to the Possession or control Req</li> </ul>	
<ul> <li>(i) Information Relating to the Possession or control Req</li> <li>(j) A Reconciliation, including appropriate explanation,</li> </ul>	of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requi	rements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited St	atements of Financial Condition with respect to methods of con-
solidation.	
<ul><li>I (l) An Oath or Affirmation.</li><li>I (m) A copy of the SIPC Supplemental Report.</li></ul>	
	exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this fling, see section 240.17a-5(e)(3).

FORM X-17A-5

## **FOCUS REPORT**

(Financial and Operational Combined Uniform Single Report)

Part IIA Quarterly 17a-5(a)

INFORMATION REQUIRED OF BROKERS AND DEALERS PURSUANT TO RULE 17

_	_		_	_
,	,,	.,	_	_

Select a filing method:			Basio	. ©	Alternate C [0011]	
Name of Broker Dealer:	BALDWIN & C	LARKE CAP	ITAL MARKE [0013]		SEC File Number	: <b>8-</b> 46379
Address of Principal Place of		116B SOUT	H RIVER RD			[0014]
Business:			[0020]			24200
		FORD NH [0021] [0022]	03110- 6735 [0023]		Firm ID:	[0015]
For Period Beginning 10/01/	2003 And Endi [0024]		2003 [0025]	<del></del>		
Name and telephone number o	f person to contac	t in regard to	this report:			
Name: JOHN J. CLARKE, JE	R., PRESIDENT	Phone:	(603) 668-4	353		
	[0030]		נס	031]		
Name(s) of subsidiaries or affilia	ites consolidated i					
Name:		Phone:				
	[0032]			0033]		
Name:		Phone:		10051		
Mana	[0034]	Dhonor	•	035]		
Name:	[0036]	Prione:		0037]		
Name:		Phone:		7007]		
Traino.	[0038]	1 110110.		039]		
Does respondent carry its own Check here if respondent is filin			7 [0040] No C	[0041	•	

#### ASSETS

			Allowable	Non-Allowable	Total
1.	Cash		6,399 [0200]		6,399 [0750
2.	Receiva or deale	bles from brokers			
	A.	Clearance account	[0295]		
	В.	Other	[0300]	[0550]	[0810
3.	Receiva custome	bles from non- ers	[0355]	[0600]	[0830]
4.	Securitie commod market	es and spot dities owned, at value:		•	
	A.	Exempted securities	[0418]		
	В.	Debt securities	[0419]		
	C.	Options	[0420]		
	D.	Other securities	[0424]		
	E.	Spot commodities	[0430]		[085
5.		es and/or other ents not readily ble:			
	A.	At cost			
		[0130]			
	В.	At estimated fair value	[0440]	[0610]	[0860]
6.	subordir and part and cap	es borrowed under nation agreements tners' individual ital securities s, at market value:	[0460]	[0630]	0880]
	A.	Exempted securities			
		[0150]			
	В.	Other securities			

7.	Secured demand notes			0
۲.	mårket valus of collateral:	[0470]	[0640]	[0890]
	A. Exempted securities			
	[0170]			
	B. Other securities			
	[0180]			
8.	Memberships in exchanges:			
	A. Owned, at market			
	[0190]		·	
	B. Owned, at cost	<del></del>	[0650]	
	C. Contributed for use of the company, at market value		[0660]	<u>[00</u> 00]
9.	Investment in and receivables from affiliates, subsidiaries and associated partnerships	[0480]	[0670]	<u>0</u> [0910]
10.	Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated depreciation and amortization	[0490]	[0680]	<u>0</u> [0920]
11.	Other assets	[0535]	35,000	35,000
	<del></del>	[0535] 6,399	[0735] 35,000	[0930] 41,399
12.	TOTAL ASSETS	[0540]	[0740]	[0940]

#### LIABILITIES AND OWNERSHIP EQUITY

	L	iabilities	A.I. Liabilities	Non-A.I. Liabilities	Total
13.	Bank loa	ins payable	[1045]	[1255]	<u>0</u> [1470]
14.	Payable	to brokers or dealers:			
	A.	Clearance account	[1114]	[1315]	0 [1560]
	В.	Other	[1115]	[1305]	0 [1540]
15.	Payable	to non-customers	11,250 [1155]	[1355]	11,250 [1610]
16.	Securitie at marke	es sold not yet purchased, at value		[1360]	<u>0</u> [1620]
17.		s payable, accrued	[4205]		[1685]
18.		, expenses and other and mortgages payable:	[1205]	[1385]	[1000]
	A.	Unsecured	[1210]		<u>0</u> [1690]
	В.	Secured	[1211]	[1390]	<u>0</u> [1700]
19.		s subordinated to claims al creditors:			
	A.	Cash borrowings:		[1400]	<u>0</u> [1710]
		1. from outsiders			
		[0970]			
		2. Includes equity subordination (15c3-1(d)) of			
		[0880]			
	В.	Securities borrowings, at market value:		[1410]	<u>0</u> [1720]
		from outsiders			
		[0990]			
	C.	Pursuant to secured demand note collateral agreements:		[1420]	<u>0</u> [1730]
		1. from outsiders			

[1000]

2. Includes equity subordination (15c3-1(d)) of

[1010]

D. Exchange memberships contributed for use of company, at market value [1430] [1740] Accounts and other borrowings not qualified for net capital [1440] [1220] purposes [1750] 11,250 11,250 **TOTAL LIABLITIES** [1450] [1230] [1760]

#### **Ownership Equity**

20.

		Total
21.	Sole proprietorship	[1770]
22.	Partnership (limited partners	[1780]
23.	Corporations:	
	A. Preferred stock	[1791]
	B. Common stock	<u>10</u> [1792]
	C. Additional paid-in capital	53,011 [1793]
	D. Retained earnings	
	E. Total	30,149 [1795]
	F. Less capital stock in treasury	<u> </u>
24.	TOTAL OWNERSHIP EQUITY	30,14 <u>9</u> [1800]
25.	TOTAL LIABILITIES AND OWNERSHIP EQUITY	41,399 [1810]

#### STATEMENT OF INCOME (LOSS)

	Period Be	ginning 10/01/2003 Period Ending 12/31/2003 Number of month [3932] [3933]	s <u>3</u> [3931]
REV	ENUE		
1.	Commis	sions:	
	a.	Commissions on transactions in exchange listed equity securities executed on an exchange	[3935]
	b.	Commissions on listed option transactions	[3938]
	c.	All other securities commissions	[3939]
	d.	Total securities commissions	<u>0</u> [3940]
2.	Gains o	losses on firm securities trading accounts	
	a.	From market making in options on a national securities exchange	[3945]
	b.	From all other trading	[3949]
	c.	Total gain (loss)	<u>0</u> [3950]
•		losses on firm securities investment accounts	
3.	Gains of	losses on inm securities investment accounts	[3952]
4.	Profit (Id	ss) from underwriting and selling groups	[3955]
5.	Revenue	e from sale of investment company shares	[3970]
6.	Commo	dities revenue	[3990]
7.	Fees for	account supervision, investment advisory and administrative services	[3975]
8.	Other re	ven <b>ue</b>	<u>20,007</u> [3995]
•	Total rev		20,007
9. EXP	ENSES		[4030]
10.	Salaries	and other employment costs for general partners and voting stockholder officers	[4120]
11.	Other er	nployee compensation and benefits	[4115]
12.	Commis	sions paid to other broker-dealers	[4140]
13.	Interest	expense	[4075]
	a.	Includes interest on accounts subject to subordination agreements [4070]	
14.	Regulate	ory fees and expenses	<u>3,605</u> [4195]
15.	Other ex	rpenses	<u>19</u> [4100]
16.	Total ex		3,624
10.	, 5101 01	<del></del>	

		[4200]
NET	INCOME	
17.	Net Income(loss) before Federal Income taxes and items below (Item 9 less Item 16)	<u>16,383</u> [4210]
18.	Provision for Federal Income taxes (for parent only)	[4220]
19.	Equity in earnings (losses) of unconsolidated subsidiaries not included above	[4222]
	a. After Federal income taxes of [4238]	
20.	Extraordinary gains (losses)	[4224]
	a. After Federal income taxes of [4239]	
21.	Cumulative effect of changes in accounting principles	[4225]
22.	Net income (loss) after Federal income taxes and extraordinary items	<u>16,383</u> [4230]
MONT	THLY INCOME	
23.	Income (current monthly only) before provision for Federal income taxes and extraordinary items	6,390 [4211]

#### **EXEMPTIVE PROVISIONS**

25.	If an exemption from Rule 15c3-3 is claimed, such exemption is based	identify below the section upon which	
	A. (k)	de codo o estable con 20 con de	□ <sub>[4550]</sub>
	(1)Limited business (mutual fun-	ds and/or variable annuities only)	
	B. (k)		<b>☑</b> [4560]
	(2)(i)"Special Account for the Exmaintained	cclusive Benefit of customers"	
	C. (k)		□ <sub>[4570]</sub>
		cleared through another broker-dealer of clearing firm(s)	
	Clearing Firm SEC#s	Name	Product Code
	8		[4335B]
	[4335A]	[4335A2]	•
	8		[4335D]
	[4335C]	[4335C2]	
	8	74005501	[4335F]
	[4335E]	[4335E2]	**************************************
	8 [4335G]	[4335G2]	[4335H]
	8-	[+00052]	[4335J]
	[43351]	[433512]	[40000]
	D. (k) (3)Exempted by order of the Cor	mmission	□ [4580]

#### **COMPUTATION OF NET CAPITAL**

				30,143
1.	Total ownership equity from Statement of Financial Condition			[3480]
2.	Deduct	ownership equity not allowable for Net Capital		[3490]
3.	Total ow	vnership equity qualified for Net Capital		30,149 [3500]
4.	Add:			,
	Α.	Liabilities subordinated to claims of gene	eral creditors allowable	0
		in computation of net capital		[3520]
	В.	Other (deductions) or allowable credits (I	_ist)	
		[3525A]	[3525B]	
		[3525C]	[3525D]	
		[3525E]	[3525F]	<u>0</u> [3525]
5.	Total	pital and allowable subordinated	(0020)	30,149
ວ.	liabilities			[3530]
6.	Deduction	ons and/or charges:		
	A.	Total nonallowable assets	35,000 [3540]	
		from Statement of Financial Condition (Notes B and C)	()	
	В.	Secured demand note deficiency	[3590]	
		•		
	C.	Commodity futures contracts and spot commodities -	[3600]	
		proprietary capital charges		-35,000
	D.	Other deductions and/or charges	[3610]	[3620]
7.	Other ac	dditions and/or credits (List)		
		[3630A]	[3630B]	
		[3630C]	[3630D]	
		[3630E]	[3630F]	<u>0</u> [3630]
8.	Net capi	ital before haircuts on securities	[cocot.]	
9.	Haircuts applicab	on securities (computed, where sle, pursuant to 15c3-1(f)):		
	A.	Contractual securities commitments	[3660]	
	В.	Subordinated securities borrowings	[3670]	
	C.	Trading and investment		

	<b>3</b> -	1. Exempted securities	[3735]	
		2. Debt securities	[3733]	
		3. Options	[3730]	
		4. Other securities	[3734]	
	D.	Undue Concentration		
	U.		[3650]	
	E.	Other (List)		
		[3736A]	[3736B]	
		[3736C]	[3736D]	
		[3736E]	[3736F]	
		<b>()</b>	0	0
			[3736]	3740]
10	Net Cap	ital		851
			را	3750]
12.	and min	n dollar net capital requirement of reporting be imum net capital requirement of subsidiaries nce with Note(A)	roker or dealer 5,	3756] 000 3758]
13.	Net cap	ital requirement (greater of line 11 or 12)		<u>000</u> 3760]
14	Excess	net capital (line 10 less 13)		851
.4.	LXCCCC	net capital (interes response)		770] 976
15.	Excess	net capital at 1000% (line 10 less 10% of line	40)	780]
16. 17.	Financia Add:	l. liabilities from Statement of al Condition	GREGATE INDEBTEDNESS	<u>250</u> (790]
	A.	Drafts for immediate credit	[3800]	
	В.	Market value of securities borrowed for which no equivalent value is paid or credited	[3810]	
	C.	Other unrecorded amounts (List)		

	[3820A]	[3820B]	•	
	[3820C]	[3820D]		
	[3820E]	[3820F]		
		[3820]		[3830]
19.	Total aggregate indebtedness			11,250 [3840]
20.	Percentage of aggregate indebtedness to net capital (line 19 / line 10)		%	-232 [3850]
	OTHER F	RATIOS		
21.	Percentage of debt to debt-equity total computed in account with Rule 15c3-1(d)	ordance	%	<u>0</u> [3860]

#### SCHEDULED WITHDRAWALS

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

Type of Proposed Withdrawal or Accrual	Name of Lender or Contributor	Insider or Outsider	Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)	Withdrawal or Maturity Date (MMDDYYYY)	to
_ [4600]	[4601]	[4602]	[4603]	[4604]	[4605]
_ [4610]	[4611]	[4612]	[4613]	[4614]	[4645]
[4620]	[4011]	[4012]	[4013]	[4014]	[4015]
	[4621]	[4622]	[4623]	[4624]	[4625]
_ [4630]	[4631]	[4632]	[4633]	[4624]	[4635]
[4640]	[4031]	[4032]	[4033]	[4034]	[4033]
	[4641]	[4642]	[4643]	[4644]	[4645]
_ [4650]	MOSA	[4050]			
[4660]	[4651]	[4652]	[4653]	[4654]	[40၁၁]
_{1,000,1 _	[4661]	[4662]	[4663]	[4664]	[4665]
_ [4670]					
[4000]	•	[4672]	[4673]	[4674]	[4675]
_ [4680]	[4681]	[4682]	[4683]	[4684]	[4685]
_ [4690]					
	[4691]	[4692]	[4693]	[4694]	[4695]
		TOTAL	0		
		\$	[4699]		
			Omit Pennies		
			Offic Ferriles		

Instructions Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

Withdrawal Code	Description
1.1-12.2	Equity Capital
2	Subordinated Liabilities
3	Accruais
4	15c3-1(c)(2)(iv) Liabilities

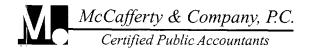
#### STATEMENT OF CHANGES

		STATEMENT OF CHANGES IN OWNE (SOLE PROPRIETORSHIP, PARTNERSHIP		
1.	Balance	, beginning of period	_	6,24 <u>1</u> [4240]
	A.	Net income (loss)	_	16,383 [4250]
	В.	Additions (includes non-conforming capital of	[4262] )	7,525 [4260]
	C.	Deductions (includes non-conforming capital of	[4272] )	[4270]
2.	Balance	, end of period (From item 1800)	-	30,149 [4290]
		STATEMENT OF CHANGES IN LIABILITIE TO CLAIMS OF GENERAL CRE		
3.	Balance	, beginning of period	_	[4300]
	A.	Increases	_	[4310]
	В.	Decreases		[4320]
4.	Balance	, end of period (From item 3520)	~	<u>0</u> [4330]

BALDWIN & CLARKE CAPITAL MARKETS, INC. FINANCIAL STATEMENTS DECEMBER 31, 2003 AND 2002

#### TABLE OF CONTENTS

<u>PAGE</u>
AUDITORS REPORT ON FINANCIAL STATEMENTS 1
STATEMENT OF FINANCIAL CONDITION2
STATEMENT OF INCOME
STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY4
STATEMENT OF CASH FLOWS
NOTES TO FINANCIAL STATEMENTS6
SUPPLEMENTAL INFORMATION
COMPUTATION OF AGGREGATE INDEBTEDNESS 8
INFORMATION RELATING TO POSSESSION OR CONTROL9
SCHEDULE OF SEGREGATION REQUIREMENTS10
COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS 11
AUDITOR'S REPORT ON INTERNAL CONTROL
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#### **Independent Auditor's Report**

To the Board of Directors
Baldwin & Clarke Capital Markets, Inc.
Bedford, NH 03110

We have audited the accompanying statement of financial condition of Baldwin & Clarke Capital Markets, Inc. as of December 31, 2003 and 2002 and the related statements of income, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that the Company is filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Baldwin & Clarke Capital Markets, Inc. as of December 31, 2003 and 2002, and the results of the operations and the cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III and IV, is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

McCafferly and Company, P.C.

McCafferty and Company, P.C. Certified Public Accountants

February 10, 2004

Members

American Institute Of Certified Public Accountants

Massachusetts Society Of Certified Public Accountants

New Hampshire Society Of Certified Public Accountants

220 Boylston Street

Chestnut Hill, Massachusetts

02467

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03060

Tel: 603-888-6618

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E-mail: tedcpa@ix.netcom.com



#### BALDWIN AND CLARKE CAPITAL MARKETS, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2003 AND 2002

#### **ASSETS**

	2003	2002
Cash Accounts Receivable	\$ 6,399 35,000	\$ 7,427 
Total Assets	\$ 41,399	\$ 7,427
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:		
Accounts Payable	\$ 11,250	<u> </u>
Stockholders' Equity:		
Common Stock (\$1.00 par value, 10 shares authorized, issued and outstanding)	\$ 10	\$ 10
Additional Paid-in Capital	53,011	41,936
Accumulated Deficit Total Stockholders' Equity	<u>(22,872)</u> <u>30,149</u>	(34,519) 7,427
Total Liabilities and Stockholders' Equity	\$ 41,399	\$ 7,427

#### BALDWIN AND CLARKE CAPITAL MARKETS, INC. STATEMENT OF INCOME DECEMBER 31, 2003 AND 2002

	2003	2002
Revenues:		
Commissions	\$ 35,000	\$ -
Total Revenues	35,000	
Expenses:		
Miscellaneous Expenses Penalties and Fines Professional Fees Regulatory Fees	1,522 15,000 750 6,081	1,427 - 1,828 5,789
Total Expenses	23,353	9,044
Net Income / (Loss) Before Taxes	11,647	(9,044)
Net Income / (Loss)	\$ 11,647	\$ (9,044)

#### BALDWIN AND CLARKE CAPITAL MARKETS, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2003 AND 2002

	Common Stock				cumulated Deficit	Total
Balance January 1, 2002 Contributions to Capital	\$	10 -	\$ 38,531 3,405	\$	(25,475) -	\$ 13,066 3,405
Net Income (Loss) December 1, 2002		<u>-</u>	<u> </u>		(9,044)	(9,044)
Balance January 1, 2003 Contributions to Capital		10 -	41,936 11,075		(34,519)	7,427 11,075
Net income/(Loss) December 31, 2002		-	-		11,647	11,647
Balance December 31, 2002	\$	10	\$ 53,011	\$	(22,872)	\$ 30,149

# BALDWIN AND CLARKE CAPITAL MARKETS, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2003 AND 2002

	2003	2002
Cash Flows from Operating Activities:		
Net Income (Loss) Adjustments to Reconcile Net Income	\$ 11,647	\$ (9,044)
to Net Cash Provided by Operating Activities (Increase) / Decrease in Accounts Receivable Increase / (Decrease) in Accounts Payable	(35,000) 11,250	-
Net (Decrease) in Cash Provided by Operating Activities	(12,103)	(9,044)
Cash Flows from Investing Activities:		
Partner Capital Contributions  Net Increase to Cash from Investing Activities	11,075 11,075	3,405 3,405
Net Decrease in Cash	(1,028)	(5,639)
Cash Balance - January 1	7,427	13,066
Cash Balance - December 31	\$ 6,399	\$ 7,427

Supplemental Disclosure of Cash Flow Information Cash Paid During the Year for:

Taxes Interest

For purposes of statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

# BALDWIN AND CLARKE CAPITAL MARKETS, INC. NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2003 AND 2002

#### **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES**

The Company was incorporated in New Hampshire on June 30, 1993 to do business as a registered broker-dealer under the Securities and Exchange Act of 1934. The Company acts principally as a representative of business clients in the private placements of their securities arising from mergers, acquisitions, divestitures, recapitalizations, debts, mezzanine and equity financing.

#### Income Taxes

The Company is an S Corporation for federal income tax purposes. Consequently, income or loss flows directly to the shareholders, and income taxes are determined at the shareholder level.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities as of the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates

#### **NOTE 2 - NET CAPITAL**

As a broker-dealer, the Company is subject to the Securities and Exchange Commission's regulations and operating guidelines which require the Company to maintain a specified amount of net capital, as defined, and a ratio of aggregate indebtedness to net capital, as defined, not exceeding 15 to 1. The Company's net capital as computed under Rule 15c3-I, were \$(4,831) and \$7,427 at December 31, 2003 and 2002, respectively, which does not meet the required net capital amount of \$5,000, by \$(9,851), at December 31, 2003. The ratio of aggregate indebtedness at December 31, 2003 was negative.

#### **NOTE 3 - RELATED PARTY TRANSACTIONS**

A related entity Baldwin & Clarke Corporate Finance, Inc. (BCCF) pays all expenses of this Company except some direct costs. BCCF is responsible for expenses such as rent and other overhead costs associated with the operation of the Company. Management fees of \$ 0 were paid in 2003 and 2002, respectively to BCCF.

# BALDWIN AND CLARKE CAPITAL MARKETS, INC. SUPPLEMENTARY SCHEDULES FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

#### **SCHEDULE 1**

#### BALDWIN AND CLARKE CAPITAL MARKETS, INC.

# COMPUTATION OF AGGREGATE INDEBTEDNESS AND NET CAPITAL PURSUANT TO RULE 15C3-1

#### **DECEMBER 31, 2003 AND 2002**

AGGREGATE INDEBTEDNESS:			2002		2001
Total Aggregate Indebtedness	-		-		-
NET CAPITAL Common Stock Additional Paid-in Capital Retained Earnings / Deficit Total Stockholders' equity qualified for net capital	\$ 53,0° (22,8°) \$ 30,1°	72)	10 41,936 (34,519) 7,427	\$ 	10 38,531 (25,475) 13,066
DEDUCTIONS AND/OR CHARGES					
Non-Allowable assets:	(35,00	<u> </u>			<del>-</del>
Net Capital, as defined	\$ (4,85	51) \$	7,427	\$	13,066
CAPITAL REQUIREMENTS	5,00	00 _	5,000		5,000
NET CAPITAL (DEFICIT) IN EXCESS OF REQUIREMENT	\$ (9,85	<u>\$</u>	2,427		8,066
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	(	)%	0%		0%

#### RECONCILIATION BETWEEN AUDITED AND UNAUDITED COMPUTATION OF NET CAPITAL:

There was no difference in net capital as reported by the Company in the Company's part IIA (unaudited), focus report at December 31, 2003 and 2002.

#### SCHEDULE II

#### BALDWIN AND CLARKE CAPITAL MARKETS, INC.

# INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15C3-3

**DECEMBER 31, 2003 AND 2002** 

The Company had no items reportable as customers' fully paid securities: (1) not in the Company's possession or control as of the audit date (for which instructions to reduce to possession or control had been issued as of the audit date) but for which the required action was not taken by the Company within the time frames specified under Rule 15c3-3 or (2) for which instructions to reduce to possession or control had not been issued as of the audit date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3.

#### **SCHEDULE III**

#### BALDWIN AND CLARKE CAPITAL MARKETS, INC.

#### SCHEDULE OF SEGREGATION REQUIREMENTS AND FUNDS IN SEGREGATION FOR CUSTOMERS' REGULATED COMMODITY FUTURES AND OPTION ACCOUNTS

**DECEMBER 31, 2003 AND 2002** 

The Company claims exemption from the segregation of the Commodities Futures Act since it has no commodity customers as the term is defined in Regulation 1.3(k).

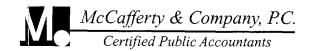
#### **SCHEDULE IV**

#### BALDWIN AND CLARKE CAPITAL MARKETS, INC.

#### COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER-DEALER UNDER RULE 15C3-3 OF THE SECURITIES EXCHANGE ACT OF 1934

**DECEMBER 31, 2003 AND 2002** 

The Company is exempt from the reserve requirements of Rule 15c3-3, as it's transactions are limited such that they do not handle customer funds or securities. Accordingly, the computation for determination of reserve requirements pursuant to Rule 15c3-3 and information relating to the possession or control requirements pursuant to Rule 15c3-3 are not applicable.



### Independent Auditor's Report on Internal Control Structure required by SEC Rule 17a-5

Board of Directors Baldwin & Clarke Capital Markets, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Baldwin & Clarke Capital Markets, Inc., for the year ended December 31, 2003 and 2002, we considered its internal control structure, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because Baldwin & Clarke Capital Market, Inc. does not carry securities accounts for customers or perform custodial functions relating the customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by Rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal reserve regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) list additional objectives of the practices and procedures listed in the preceding paragraphs.

Members

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Massachusetts Society Of Certified Public Accountants

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Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control; that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities that we consider to be material weakness as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe the Company's practices and procedures were adequate at December 31, 2003 and 2002, to meet the Commission's objectives.

This report is intended solely for the use of the Board of Directors, management, the Securities and Exchange Commission, The National Association of Securities Dealers, Inc. and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

McCafferty and Company, P.C. Certified Public Accountants

February 10, 2004

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